



FRESNO COUNTY FIRE

PROTECTION DISTRICT

Honor, Integrity, Cooperation & Professionalism

MEMORANDUM

Date: 4/15/2021

To: Board Directors

Attn: Mike Del Puppo
President

From: Fire District Staff

Subject: Purchase of 105' Ladder Truck with Firefighting Equipment to Support Table Mountain Rancheria's Increased Service Needs.

BOARD OF DIRECTOR'S BRIEFING PAPER

ISSUE:

Staff is asking the Board of Directors to authorize the purchase of a new 105' Ladder Truck with Equipment to meet increased service demands as a result of Table Mountain Rancheria's (TMR) facility expansions.

BACKGROUND:

Table Mountain Rancheria is currently building a fifteen-story hotel and a new casino that is significantly larger than their current facility which will increase demands for fire protection services.

DISCUSSION:

The District has enjoyed a long partnership with TMR for fire protection services. TMR engaged the District during the planning phase for their new facility and identified life safety mitigation needs for construction and services. The purchase of a new ladder truck with equipment and enhanced staffing was identified as one of the service demand improvements. The new hotel and casino were designed to specifically meet the District's ladder truck design specifications to ensure optimal performance. TMR expects to complete construction of both the casino and hotel within the year which is also the trigger point to begin the

construction process for the new ladder truck. On March 22, 2021, staff met with the TMR Tribal Council to discuss the design and costs associated with a ladder truck purchase and deployment. At the conclusion of this meeting, TMR provided District staff with a written formal authorization to purchase a new ladder truck with equipment. The request authorizes a total expenditure of \$1,334,820 for the apparatus and associated fire equipment. In addition, TMR will reimburse the District within 30 days of taking delivery of the vehicle. In addition, TMR has committed to establishing and including enhanced ladder truck staffing into its 2021/22 Cooperative Service Agreement. The District will own the vehicle and equipment as long as TMR and the District maintain their Cooperative Service Agreement. Fire Apparatus Solutions (Smeal Dealer), has authorized the District to purchase a 105' Ladder Truck under a "tag-on" apparatus purchasing agreement with the City of Fresno for a similar and recent apparatus purchase. It is anticipated that the apparatus build time will take from 12 to 15 months for completion.

ALTERNATIVES:

1. The Board votes to approve the purchase of a new ladder truck with equipment under a "tag-on" apparatus purchasing agreement with Fire Apparatus Solutions for up to \$1,334,820.
2. The Board votes not to approve any apparatus purchasing now and directs staff to return to negotiations with TMR.

IMPACTS (*Consider potential consequences related to each of the following areas of concern for proposed alternatives*):

- Fiscal – This purchase will need to be incorporated with the 2021/22 approved FY Budget. The District will receive 100% reimbursement from TMR for this purchase.
- Operational – Service capabilities will be improved for TMR and the District with the purchase and staffing of this apparatus.
- Legal – No known impact.
- Labor – Staffing will be improved by this purchase.
- Sociopolitical – No known impact.
- Policy – No known impact.
- Health and Safety – Personnel will be operating apparatus with the most current safety features.

Environmental – No known impact.

Interagency – No known impact.

RECOMMENDATION:

Staff is recommending that the Board of Directors approve Option #1 and authorize the Fire Chief and staff to begin the purchase process for one 105' ladder truck from Fire Apparatus Solutions (Smeal) utilizing a tag-on purchasing agreement.



Chris Bump, Operations Chief

4/15/2021

Date

EXECUTIVE STAFF



TABLE MOUNTAIN RANCHERIA

TRIBAL GOVERNMENT OFFICE

March 22, 2021

Brenda D. Lavell
Tribal Chairperson

Beverly J. Hunter
Tribal Vice-Chairperson

Jenna Gosselaar
Tribal Secretary/Treasurer

Richard L. Jones
Tribal Council Member-At-Large

Michelle Heredia-Cordova
Tribal Council Member-At-Large

*"Leadership is the
capacity to translate
vision into reality"*

-Warren Bennis

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Dustin Hail
Unit/Fire Chief
Fresno-Kings Unit
Fresno County Fire Protection District

Re: Table Mountain Rancheria's Written Agreement to Authorize Fresno County Fire to Purchase a New Aerial Ladder Truck in Accordance with the Fire Apparatus Solutions ("FAS") Specifications to Service Table Mountain Rancheria.

Dear Chief Dustin Hail and the Fresno County Fire Protection District,

This letter shall serve as Table Mountain Rancheria's formal written authorization for the Fresno County Fire Protection District ("FCFPD") to purchase a 105 foot aerial ladder truck and associated equipment per the specifications that FCFPD submitted to Table Mountain Rancheria ("TMR").

Table Mountain Rancheria agrees to reimburse FCFPD for the above-mentioned aerial ladder truck and associated equipment not to exceed \$1,334,820 (One-million, three-hundred thirty-four thousand, eight-hundred twenty dollars). Payment to the Fresno County Fire Protection District will be due within 30 days of the delivery of the ladder truck.

FCFPD will be responsible for equipping the truck with all necessary emergency lighting and equipment, placing TMR's logo on the doors of the Truck, all warranties and service contracts for the new truck; as well as servicing and maintaining the aerial ladder truck during its life time of service in Friant, California.

The parties will incorporate the details of the above purchase in a formal agreement prepared by FCFPD, which will include a provision that in the event that the parties discontinue their fire service contract, the above-mentioned aerial ladder fire truck will be transferred and delivered to TMR, at no cost, including its title.

FCFPD and TMR agree to establish appropriate ladder truck staffing language/MOU in the parties' fiscal Year 2021/2022 Cooperative Service Agreement.

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Please continue to work with our Table Mountain Rancheria Police Chief Matthew Basgall and Table Mountain Rancheria Legal Counsel Dan Casas and Angela Karst.


Respectfully,



Brenda D. Lavell
Tribal Chairperson



Beverly J. Hunter
Tribal Vice-Chairperson



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FRESNO COUNTY FIRE DISTRICT



Dustin Hail
Unit/Fire Chief



Josh I. Chrisman
Administration Officer